



2015 Community Partner

October 2015

Business News From The Falmouth Chamber Of Commerce

Fore!

The 26th annual Falmouth Chamber of Commerce golf tournament was played to an enthusiastic field on September 17th at the Falmouth Country Club. Bright blue skies provided a dramatic backdrop to the mild autumn temperatures making for a Whole-Lot-Of-Fun for the participants. "From a weather perspective, I don't think we could have asked for a better day", commented Michael Kasparian, President of the Falmouth Chamber of Commerce. "As most people will agree, autumn is a wonderful time of the year on the Cape and we were fortunate enough to have perfect conditions for a golf tournament."

Martha's Vineyard Savings Bank was the event sponsor for the second year in a row. It was our pleasure to be the lead sponsor again this year", comment-

ed Paul Falvey President of the bank. "Partnering with the Falmouth Chamber has enabled us to work more closely with the entire Falmouth community".

The event featured a shotgun start with a scramble format and resulted in brisk play all afternoon. Although most people attended the event for a fun afternoon and to support the Chamber, play was competitive with many of the foursomes earning low scores. Golfers were able to practice at the driving and putting ranges prior to play under warming temperatures and enjoyed lunch sponsored by Cape Cod Healthcare. Falmouth Chamber Director and veteran golfer Brooks Bartlett felt that "The course was in pristine condition and made for ex-

Continued on Page 4



1st Place winners, Paul Peters Insurance Agency: Gary Bruno, Chip Dillard, Phil D'Olimpio and Bob Plakis

We're Looking For Our Next Big Winner

Excitement is mounting as we get closer to the Annual 10K Raffle and Party which will be held on Thursday, October 15th at the Coonamessett Inn. Music will be provided again this year by Four Guys in Tuxes and heavy hors d'oeuvres will be served, as well as pasta and carving stations. "Tickets went on sale a couple of weeks ago and they are moving fast. A neat feature this year is that, due to popular demand, we will once again be using numbered ping pong balls to draw the winners," commented Chamber President Michael Kasparian. "People

really love this event and it's nice to see that many of the same people attend each year. Of course the best part is that someone gets to go home with \$10,000!"

Only 400 tickets are available, giving people very good odds of either winning the \$10,000 grand prize, a \$1,000 prize, or one of two \$500 prizes. Each ticket admits two people to the party as well making it one of the best deals for a night out in town. Committee Chairman Brooks Bartlett, Sr. added "Not only is this a great event for those who attend, but it is the primary annual

fundraiser for the Falmouth Chamber of Commerce and Visitor Center. We ask people to support the Chamber so that we can stay true to our mission and support our member businesses and organizations while enhancing what we do for the entire community."

The doors open at 5:30pm and the winning ticket will be drawn at 7:30pm. Tickets are available online at falmouthchamber.com, may be purchased in person at the Chamber offices Monday - Friday 8:30am - 4:30pm or purchased by credit card over the phone, 508-548-8500.

Help Us To Promote You!

The deadline for event listings, articles or photos for November Coastlines is Tuesday, October 20th. Please send submissions to Susan, falmouth@falmouthchamber.com or submit event listings online, falmouthchamber.com. You'll need your member log in to submit online—call or email Susan for credentials.

Please include our email address; info@falmouthchamber.com, on your media lists, so we receive your press releases!

Who's in Falmouth?



Kicking Up Their Heels! Three visitors from the Houston, Texas area have returned to get another dose of what Falmouth is most famous for - hospitality and great beach time. Brent Granier, Janice Hambrick, and Ester Granier Burke enjoyed their last visit to Falmouth and stay at the Sea Crest Beach Hotel so much that they joined forces to do it all over again. This time, with excursions to Highfield Hall & Gardens, Newport, Boston, and the Islands, and another leisurely run up and down the Cape coastline, they left behind plenty of good cheer and Texas-sized appreciation for what many of us take for granted - the singular beauty of Falmouth and Cape Cod. Ester couldn't thank Vice President and General Manager, Clark Guinn, and the entire Sea Crest staff, enough for their warm and genuine hospitality while Janice, the trio's unofficial event planner, made sure they all packed away enough pleasures and treasures to satisfy them until their next visit. Y'all come back, hear!

Inside This Issue

2016 Official Guide Underway Page 2

Renewing Members Page 3

Scallop Fest a Success for Cape Cod Fairgrounds Page 4

To Honor Those Who Served Page 4

Important Changes to the Holidays by the Sea Weekend Page 5

Member News Page 6-7

Upcoming Events Page 8

President's Corner



Michael Kasparian, President

I have always loved the change of season and especially the transition from summer to autumn when the temperatures cool down and the leaves begin to take on that beautiful hue which we are so fortunate to experience in New England. To me, there is nothing better than getting the cobwebs out of the fireplace and going back to cooking stews and roasts while spending time with good books and spirited company. It is during this time that I reflect on how important this season was to our forefathers who mostly worked their land hard during the summer. All that work paid off with the harvest and families spent their time preserving the food which would get them through the winter. Families and communities worked together in order to insure their mutual survival until the spring when it would be time to sow once again. As winter drew closer, there was more leisure time and people would visit with one another, sometimes for days at a time. Although we have been transformed by technology, which keeps us from having to worry about such things, there is still that element of reaping the benefits of our work that still holds true today. The board and staff of the Chamber, along with our business and non-profit members work diligently during the spring planting the seeds which drive the crop of tourism during the summer. All this combined work not only insures these organizations' individual success, but it benefits our entire local community. At this time when there are fewer visitors in town, we have the opportunity to enjoy the success of the summer season and slow down a bit to reconnect with family and neighbors focusing more on the overall needs of our community. Coming together with everyone at the annual 10K Raffle and Party, which will take place on Thursday October 15th at the Coonamessett Inn this year, has always been a highlight for the Chamber and all who attend this fun event. If you are planning to attend, we will be happy to see you and if you haven't been before please give it a try—you will love the company! Although we are still busy at the Chamber promoting our year round businesses and supporting our community non-profits and schools, it will soon be time again to begin planting the seeds which will grow into the crop that will sustain us through the next winter.

Warmest regards,
Michael Kasparian
President

Members Save the Date

The Falmouth Chamber of Commerce will be collaborating with the Cape Cod Chamber of Commerce to present a networking breakfast at Chamber member, National Graduate School of Quality Management, 186 Jones Road, Falmouth. Breakfast is slated for Friday, October 9th, 7:30am and is reserved for members of either chamber. After a light breakfast and opportunities for members of both chambers to network, the National Graduate School staff will offer tours of the facility. Space is limited, so please RSVP to Susan, falmouth@falmouthchamber.com, or 508-548-8500.



Welcome
New
Members!
September 2015

REPUTATION STRATEGIES, LLC

Reputation Strategies, LLC

40 Forest Falls Drive
Yarmouth, ME 04096
Skip King
207-318-7067
www.reputationstrategies.com
Category: Marketing, Advertising & Public Relations



LeRoux Kitchen

208 Main Street
Falmouth, MA 02540
774-763-2081
www.lerouxkitchen.com
Category: Kitchen & Home Goods

2016 - 2017 OFFICIAL GUIDE & LOCAL DIRECTORY

Falmouth

CAPE COD
Thousands of COPIES
Created & Distributed by the Falmouth Chamber of Commerce

- Falmouth Chamber of Commerce Visitor Center
- Tourism Trade Shows & Expos - Worldwide Visibility
- Flip View with live links to your website and Download from falmouthchamber.com
- Delivered to all Falmouth Enterprise Subscriber
- Ferry Terminals & Local Businesses
- Cape Cod & Regional Visitor Centers (Mass Pike, Rt. 25 and Rt. 3)
- Realtor and Relocation Welcome Packages
- Wedding Party & Event Planning Requests
- Restaurants, Resorts, Inns & B&Bs
- Website, email & phone requests

Available April 2016
actual size 5 1/4" x 8 3/8"

Reserve Your Ad Space Now!
Call the Chamber Team at 508-548-8500 or email: mkasparian@falmouthchamber.com

2016 Official Falmouth Guide Under Way

It is time once again to develop next year's Falmouth Official Guide which is successfully published by the Falmouth Chamber of Commerce each year. More than 50,000 copies are distributed annually. Every Falmouth subscriber receives a copy through the generosity of the Falmouth Enterprise Newspaper, making this the "go-to" Falmouth guide. The guidebook is displayed to international and national tourists at tourism trade-shows and no less than 2000 are given to New England tourists at the Big E Massachusetts Information Counter. It's mailed by request around the country and Canada and hundreds are placed in gift bags for conventions, weddings and reunions. Tens of thousands view the guidebook online and several thousand download it through our web page.

"It was hard to keep the books on the shelves this year", explained Chamber volunteer Pat Keoughan. "People are always coming to the Visitor's Center for

our members' materials whether they are visitors or full time residents. Everyone wants to keep a copy on the coffee table to turn to for a quick reference." Indeed the digest-sized book makes it easy to keep a copy handy in your car, home, or office.

The Chamber is always looking for updated photos to include in the guide and anyone is welcome to submit their images for our consideration. If your photos are used, we will give you attribution. "We work smart to make a publication that includes essential information needed to find services, products or events in Falmouth," said Office Manager Susan Zavala. "Enhancing the value of the guide with captivating photos that reflect Falmouth's charm is a huge bonus for our members who advertise each year." For more information about advertising opportunities or photo submission, please call the Falmouth Chamber of Commerce at 508-548-8500 or email Susan, falmouth@falmouthchamber.com.

LEMONLIME

Lemon Lime Salon

176 Main Street
Falmouth, MA 02540
C. Adrian Morris
508-457-4700
www.lemonlimesalon.com
Category: Hair Salons & Day Spas

Business Education

We are currently creating our next Business Education Series. We'd love to give you what you want and need! Please call or email with your suggestions for business education to Michael, mkasparian@falmouthchamber.com, 508-548-8500.

"Pat solves the puzzles of buying and selling."

Sotheby's

INTERNATIONAL REALTY

sothebyshomes.com/capecod



PAT THATCHER | 508.524.0440
pat.thatcher@sothebyshomes.com
West Falmouth Office

Sotheby's International Realty and Sotheby's International Realty logo are registered (or unregistered) service marks used with permission. Operated by Sotheby's International Realty, Inc.

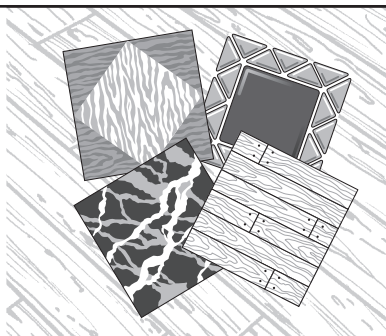
John Scavotto

508-563-2007

Floorcovering Contractor

Since 1980

Ceramic • Porcelain • Hardwoods
Refinish • Laminates • PERGO
• Vinyl • VCT • Carpet



Free Estimates • Fully Insured

Real Estate Associates

CAPECODHOUSES.COM



BARBARA BONICA

563 Rt. 28A at 151/ North Falmouth, MA 02556
Cell: 508-564-8000 Office: (508) 563-7173 x30
www.BarbaraBonica.com

Bringing Buyers and Sellers Together Since 1988

Renewing Members

We thank you for your continued support and we urge the public to patronize these businesses who care about their customers, use good business practices, and are involved in their community



A & A Paving Co., LLC
 Autoscribe Informatics, Inc.
 Beaumont Solar Co.
 Brewer Fiddlers Cove Marina
 Cape & Islands United Way
 Cape Coastal Computers
 Cape Cod Aggregates, Corp.
 Cape Cod Five Cents Savings Bank
 Cape Cod Pet Resort
 Captain Tom Lawrence House Inn
 Celebrations of Cape Cod
 Chapman, Cole & Gleason Funeral Home
 Coffee Obsession, Inc – Falmouth
 The College Light Opera Co.
 Compassionate Care ALS, Inc.
 Compost With Me LLC
 Coonamessett Farm
 Coonamessett Inn
 Coriste Lawn Maintenan, Inc.
 Corner Cycle Cape Cod, Inc.
 Crane Appliance Sound and Vision
 Dalpe Excavation, Inc.
 Dolphin Fleet of Provincetown
 Eastman's Sport and Tackle
 F.A. Dalpe & Sons
 Falmouth Academy
 Falmouth Artists Guild at the Falmouth Art Center
 Falmouth Chimney Sweep
 Falmouth Edgartown Ferry Service
 Falmouth Enterprise
 Falmouth Fund of the Cape Cod Foundation
 Falmouth Heights Motor Lodge
 Falmouth Lumber
 Falmouth Museums on the Green
 Falmouth Road Race, Inc.
 Falmouth Service Center

Falmouth Wants A Y
 Falmouth Yacht Club, Inc.
 Francesca Parkinson Ermine Lovell Real Estate
 Ghelfi's Candies of Cape Cod
 Glynn Law Office
 Green Shuttle of Cape Cod
 Greengate Apartment Management
 Hannoush Jewelers
 Heritage at Falmouth
 Hilton & Bishop
 HUB International New England, LLC
 Hy-Line Cruises
 iKitchens Etc, LLC
 Inn at Siders Lane
 Inn on the Sound
 Island Queen
 Jim Sughrue, CPA
 John Dvorsack Architect
 Kinlin Grover Real Estate
 Lawrence-Carlin Insurance Agency
 Lawrence-Lynch Materials Corp.
 Leberz & Leberz, Attorneys at Law
 Lighthouse Media Solutions
 Longfellow Design Build
 Maison Villatte
 Marine Biological Laboratory
 Marjot Foundation
 Marshall Photography
 Mill Pond Dental Associates, LLC
 Old Silver Beach Watersports.com
 Oppenheim & Nickerson, LLP
 Paul Peters Agency, Inc.
 Paul's Pizza & Seafood
 People for Cats, Inc.
 Plimoth Plantation, Inc.
 Quarterdeck Restaurant
 Rj's Variety & Liquor

Ryan Family Amusements
 Salt Pond Areas Bird Sanctuaries, Inc. & Bourne Farm
 Sea Crest Beach Hotel
 Seak, Inc.
 Shucker's World Famoouth Raw Bar & Café
 Slade Mortgage Group, Inc.
 Sleepy Hollow Motor Inn
 Spohr Garden Trust
 Steamship Authority
 Stephanie Miele Piano Tuner / Technician & Vocalist
 SVS Professional Billing Services
 Teaticket Market
 The 300 Committee Land Trust
 The Casual Gourmet
 The Clam Man, Inc
 The Counting House
 The Right Idea
 The Seaside Inn
 The Steve Clay Team – Keller Williams Realty
 The Tides Motel
 Town & Beach Motel
 Turning Pointe Dance Studio
 Vidal Metal Work
 VNA of Cape Cod, Inc.
 W. Clark Trust
 Waterbury & Olson Optometry
 West Falmouth Library
 Windfall Market
 Wood Duck Inn Bed & Breakfast
 Wood Lumber Company
 Woods Hole Oceanographic Institution
 Woods Hole Public Library
 Woods Hole Research Center



**ARE YOU EXPERIENCING
 COMPUTER PROBLEMS
 AT YOUR HOME OR OFFICE?**

Call us today. We'll come and fix it.

PC Repairs

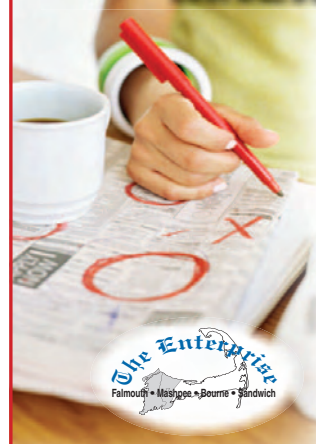
(Hard Drive Replacement, Modems, Video, Virus Removals, etc.)

- New Custom Built Systems • Consulting • LAN & Wireless Networking • DSL Setup
- Network Cable Installation • Spyware removal • Data Recovery for PC

121 Locust Street, Falmouth, MA 02540

Telephone: 508.457.7465 • Fax: 508.457.7466 • office@c3tek.com

NEW SEASON... ...NEW OPPORTUNITIES!



**Do you have a job opening?
 Are you looking for a new
 career?**

- Child Care
- General Help
- Motel/Hotel Help
- Real Estate Help
- Sales Help
- Home Care
- Medical Help
- Professional
- Restaurant Help
- Work Wanted

Call Beth Early in Classifieds for our current employment advertising specials.

508-548-4700 Ext. 263



CHAIRMAN

Geoff Nickerson, Esq., Oppenheim & Nickerson, PC

VICE CHAIRMEN

Jeffrey S. Dykens, Cape Cod Healthcare
 Patty Erickson, Cape Cod Five Cents Savings Bank

TREASURER

Clark Guinn, The Sea Crest Beach Hotel

SECRETARY

Brooks Bartlett, Sr., Bartlett Financial Services, LLC

DIRECTORS

Jill Irving Bishop, Falmouth Senior Center
 Davidson Calfee, Arthur D. Calfee Insurance Agency
 David M. Chapman, Jr., Chapman, Cole & Gleason Funeral Home
 Jennifer Edwards, Falmouth Road Race, Inc.
 John F. Fulone, The Cooperative Bank of Cape Cod
 John Furnari, (MBS) Merchant Bankcard Services
 Karen Karson, Falmouth Public Schools
 Michael Lawrence, Woods Hole Golf Club
 Russ Pelletier, William Raveis Real Estate
 Laura Lorusso Peterson, Cape Cod Aggregates

STAFF

President: Michael Kasparian
 mkasparian@falmouthchamber.com
 VP Tourism & Member Services: Maura Aldrich
 maldrich@falmouthchamber.com
 Office Manager: Susan Zavala
 falmouth@falmouthchamber.com

20 Academy Lane • Falmouth, MA 02540
 t.508-548-8500 • f.508-548-8521
 www.FalmouthChamber.com

4th Annual Falmouth Chamber of Commerce

Jingle Jog 5k & Kids Elf Run—Sponsored by Dunkin' Donuts, Falmouth & Anytime Fitness



December 5, 2015

Start Times:

Elf Run 9:00AM
 Jingle Jog 9:30AM

**Festive
 Dress Encouraged**

Location: Start & Finish at Falmouth Marine Park, Scranton Avenue, Falmouth, MA next to the "The Flying Bridge Restaurant"

Entry Info:

1. Pre-Registration - \$20.00 | Day of - \$25.00 | Elf Run - \$10.00 (12 and under)
2. Register Online www.falmouthchamber.com, Mail or Drop off entry form and fee (to be received by December 1, 2015) to the Falmouth Chamber of Commerce office, 20 Academy Lane, Falmouth, MA 02540
3. Please make checks payable to the Falmouth Chamber of Commerce
4. T-Shirts for first 200 Registrants and 50 Elves & Jingle Bells for all runners
 Light snacks after the race for all participants

Day of Race Registration: 7:30am - 8:30am **Parking:** At the Island Queen Parking Lot

Awards: For top runners as well as "Most Festive" attire

Course: Starts at Marine Park finishing the New Balance Falmouth Road Race course then winding back through Falmouth Heights

Elf Run: Will consist of a half-mile run for children 12 and under

Contact: Maura Aldrich, maldrich@falmouthchamber.com, 508-548-8500



3rd Place Winners, The Cooperative Bank of Cape Cod Team: John Druley, Ron Garcia, Rick Swain and Paul White



50/50 Winner, Bob Coughlin, playing on the Falmouth Road Race, Inc. team



Scallop Fest A Huge Success For Falmouth Fairgrounds

The weekend of September 19th marked the second time that the Canal Region Chamber of Commerce held their annual Scallop Fest at the Cape Cod Fairgrounds in Falmouth. "We work closely with the Canal Region Chamber so it was nice to be able to have Falmouth residents participate in this fun event", said Falmouth Chamber President Michael Kasparian. "We want to congratulate the Canal Region Chamber for hosting a very successful event. There were a lot of happy people feasting on Scallops and enjoying some excellent entertainment.

Fore!

Continued From Page One

ceptional play. The greens were very, very fast".

Golf carts were sponsored by Stan Szajna of Northeast Insurance Agency, Inc., a long-time supporter of the Falmouth Chamber. "We are grateful to Stan for always finding ways to help the Chamber in our mission," added Michael.

Golfers were treated to a sumptuous buffet-style outdoor BBQ at the Sea Crest Beach Hotel after play, with breathtaking sunset views over Buzzards Bay. "I really cannot think of anyplace I would rather be right now," commented Maura Aldrich,

Falmouth Chamber Vice President. "After a wonderful day of golf, there is nothing better than relaxing and enjoying a great meal with our members and friends."

First place Men's Winners this year were Gary Bruno, Bob Plakis, Phil D'Olimpio, and Chip Dillard. Adam Trivilino, Craig Mancusi, Patrick Murphy, and Steve Rosenberg placed second in the Men's category while Ron Garcia, Rick Swain, Paul White, and John Druley placed third.

For the Mixed/Women's teams, first place went to Patty Erickson, Rachel Greenfield, Laurie Murphy, and Rick Murphy.

In addition to the team winners,

John Berska won the contest for men's longest drive, while Jeff Ray won the closest to the pin.

"We could not have been happier with the turnout and success of this event," explained Falmouth Chamber Chairman, Geoff Nickerson, "We are deeply grateful to the sponsors, players, Falmouth Country Club and Sea Crest Beach Hotel for a fun and exciting time."

In addition to our partners Martha's Vineyard Savings Bank, Cape Cod Healthcare, Northeast Insurance Agency, and Sea Crest Beach Hotel, hole/tee sign sponsors included: Atria Senior Living, Falmouth Lumber, Arthur D. Calfee Insurance Agency, Falmouth

Road Race, Inc., Chapman, Cole & Gleason Funeral Home, Lawrence-Lynch Materials Corp., Bank of Cape Cod, Advanced EYECARE Specialists, A & A Paving, Co. LLC, Crane Appliance Sound & Vision, Island Queen, Cape Cod Aggregates Corp., Mutual Bank, Rockland Trust, Sheriff Jim Cummings, Liam Maguire's Irish Pub & Restaurant, and the Falmouth Enterprise.

Special thanks go to Woods Hole Golf Club, Ghelfi's Candies of Cape Cod, The Falmouth Road Race, Inc. and Quicks Hole Tavern for their generous contributions to the event and to all the players for supporting the Falmouth Chamber of Commerce and Visitor Center.



2nd place team, Rogers & Gray Insurance: Adam Trivilino, Steve Rosenberg, Craig Mancusi, and Patrick Murphy



1st Place Mixed/Women's team, Cape Cod Five Cents Savings Bank: Laurie Murphy, Rick Murphy, Rachel Greenfield and Patty Erickson



To Honor Those Who Served

You are invited to be a guest at the 3rd Annual Veterans Day Complimentary Breakfast Buffet at the Coonamessett Inn, 311 Gifford Street, Falmouth, Wednesday, November 11, 2015. Doors open at 8:00am and the complimentary breakfast buffet will be offered at 8:30am. The breakfast is reserved for all veterans, their spouses, and personal assistants.

The event is hosted by Bill & Linda Zammer, Sam & Judy Lorusso, David & Val Zammito, and the Falmouth Chamber of Commerce. Special Guest Speaker will be US Congressman Keating and the Keynote Speaker is yet to be determined. Event chairman and Army veteran, Jay Zavala, will serve as emcee.

For planning purposes and to ensure adequate service, please RSVP to Susan, falmouth@falmouthchamber.com or call 508-548-8500.

IMPORTANT CHANGES for the Holidays By The Sea Weekend

Plans are heating up for the annual Holidays By The Sea Weekend of December 4-6, 2015. By all accounts, this promises to be a sensational weekend for residents and visitors alike and the Falmouth Chamber of Commerce and its awesome volunteer committee is once again working diligently with our community partners to prepare another memorable experience.

Returning for the second year will be an expanded Seafaring Santa event on Saturday morning December 5th. Last year, the committee decided to discontinue the Pancake Breakfast which has been held at the Morse Pond School over the past several years. Instead, Santa will sail to Marine Park at Falmouth Harbor via his usual ride aboard the Patriot II accompanied by the Falmouth High School Chorus to dovetail with the 4th annual Jingle Jog and Elf Run which is once again sponsored by Anytime Fitness and Dunkin' Donuts Falmouth.

"It's always good to enhance everyone's experience by coming up with new and improved ways to celebrate the weekend," explained Falmouth Chamber President Michael Kasparian. "The Pancake Breakfast replaced the Spaghetti Dinner. People embrace new ideas and new activities for their families." Due to competing events across town, attendance at the Pancake Breakfast had diminished while the crowds turning out for Seafaring Santa increased. "We really saw an increase three years ago when we hosted the first annual Jingle Jog and Elf Run", commented Falmouth Chamber Vice President Maura Aldrich. "Many of the children who were participating in the Elf Run brought friends and family to see Santa coming into the harbor."

The 4th annual Jingle Jog which is a 5K run with its accompanying "Elf Run"—a much shorter run for children—will kick off from Marine Park after Santa's arrival and will provide a great venue for families to participate in both events. As usual, Santa will be whisked away by automobile to greet children at Nobska Lighthouse and then for his usual visit to Carriage House in North Falmouth.



Of course, Santa will be back downtown for the annual Falmouth Village Stroll during the late afternoon which is a collaborative effort of the Falmouth Chamber and the Falmouth Village Association. Come and experience live music, activities, trolley rides and warm hospitality from the Falmouth Village merchants as you get a jump on your holiday shopping. Santa will make his way to the Village Green where he will help turn on the holiday lights at 7:00 pm sharp and join the Falmouth Town Brass Band and members of the Falmouth Chorale singing Christmas Carols.

For those who can never get enough of Christmas Carols, we plan to continue with our annual caroling at Nobska

Lighthouse on Friday evening, December 4th, which is the official kick-off to the Holidays By The Sea Weekend. Last year was a magical event with the Solstice Singers on hand to lead the group in caroling.

The culmination of the weekend will be the 52nd annual Falmouth Christmas Parade which will step off at 12:00 noon from our new staging area along Dillingham Avenue. In order to provide greater safety and security for the participants of the Christmas Parade, parents will be able to drop members of the children's walking groups at the Gus Cauty Recreation Center where they will be able to wait inside until it is time to line up for the parade. Floats, marching bands, and animal groups will gather at various parking lots along Dillingham Avenue and merge onto Main Street where they will continue to the Falmouth Village Green. This year's theme of "Jingle Bell Christmas" promises to deliver whimsical and creative renditions of the floats which take part each year. Get your applications online, falmouthchamber.com, or at the Falmouth Chamber of Commerce. Deadline for participation is Friday, November 13th.



This recurring column highlights five things you didn't know about some of our members. Any member who would like to share five things for future columns, please email Susan: falmouth@falmouthchamber.com.

Cape Cod Healthcare:

Five Things About Blood Donation

1. About one in ten people entering a hospital will need blood.
2. Cape Cod Hospital performs more

than 5000 blood transfusions annually, while Falmouth hospital performs another 2500 yearly transfusions.

3. Red blood cells have a shelf life of only 42 days, so must be constantly replenished.

4. One pint of blood can save up to TWO lives.

5. There is no substitute for human blood.

Oh, and another thing, every pint of blood donated to Cape Cod Healthcare stays on Cape Cod to serve your community and save the lives of your friends, neighbors and families.

A Tradition of Excellence
Real Estate Associates
 CAPECODHOUSES.COM

A Tradition of Excellence

P.O. Box 738 563 Route 28A
 North Falmouth, MA 02556
 508.296.8585
lkenny@capecodhouses.com
www.waterfrontoncapecod.com

THE KENNY-HEISLER TEAM
 Lisa Kenny, GRI, ABR
 Martina Heisler, E-Pro ABR

The Falmouth Chamber of Commerce is Looking for a Winner at the
 – 2015 ANNUAL –
\$10,000 Raffle & Cocktail Party

THURSDAY • OCTOBER 15, 2015
Coonamessett Inn
 311 Gifford Street • Falmouth, Cape Cod
 Doors Open at 5:30pm - Raffle Drawing at 7:30pm

ONLY 400 Tickets will be SOLD

TICKETS ARE \$100.00 • Enters two in the party, hors d'oeuvres & one entry in raffle.
Grand prize \$10,000 | One \$1,000 second prize | Two \$500 third prizes

LIVE MUSIC - Four Guys in Taxes

Tickets can be purchased online falmouthchamber.com
 or at: The Falmouth Chamber of Commerce,
 20 Academy Lane, 508-548-8500

KINLIN GROVER COMMERCIAL

Falmouth, MA For lease \$10/sf NNN

Falmouth Technology Park : warehouse or manufacturing space. 6,500 sq ft - 13,000 sq ft +/- available.

Call Ben Edgar
 Kinlin Grover Commercial
 508.548.4000
ben@kinlingrover.com

www.kinlingrovercommercial.com

Member News

ABA Board Meets in FALMOUTH

The American Bus Association (ABA) held its Fall Board Meeting at the Sea Crest Beach Hotel in Falmouth this past September. The ABA represents approximately 1,000 motorcoach and tour companies in the United States and Canada. Its members operate charter, tour, regular route, airport express, special operations and contract services (commuter, school, transit). Another 2,800 member organizations represent the travel and tourism industry and suppliers of bus products and services who work in partnership with the North American motorcoach industry. ABA is also home to ABA Foundation, a nonprofit organization with an emphasis on scholarships, research, and continuing education. Aside from the fantastic Cape Cod weather, the Sea Crest Beach Hotel's capable staff created just the right atmosphere to encourage travel to Falmouth!



Arts Foundation New Director

The Arts Foundation of Cape Cod has named Julie Wake as its new executive director.

Wake, former communications and development director at Housing Assistance Corp., will spend the rest of the month getting acclimated to her new position, working alongside interim Executive Director David Kaplan.

Earlier in her career, Wake worked in development and marketing for a number of technology companies in Massachusetts and San Francisco. She also received an architecture degree from the Massachusetts College of Art and Design. Before joining the Arts Foundation, Wake worked at Housing Assistance Corp. in public relations and marketing and created the development wing of the nonprofit organization in 2013.

The regional agency provides two rounds of grants each year to arts organizations, educational institutions, cultural projects and individual artists. It puts on free outdoor concerts around the Cape throughout the summer, as well as its two signature events, Pops by the Sea, in Hyannis, and Pops in the Park, in Orleans. It also is one of the groups behind the month long Fall for the Arts festival. More info at artsfoundation.org.

Good Year for Travelers

"It was a busy summer in Woods Hole" says Woods Hole Inn owner Beth Colt. "I'm not sure if it was the great weather, or that the economy is finally picking up, but we saw record number of travelers through the Woods Hole Inn."

"Beginning in the late spring many of us experienced a surge in reservations and it is lasting throughout the Fall" says Trish Robinson co-owner of The Captain's Manor Inn with her husband Kevin.

"Also exciting is that for years the Falmouth Bed & Breakfast Association has worked with the Falmouth Chamber of Com-



merce, Falmouth Village Association, Woods Hole Business Association and Cape Cod Chamber to improve the shoulder season occupancy - promoting events and special offers to entice visitors to Falmouth in these lovely quieter months - and we are finally starting to see an increase in visitors during these times. We are so grateful to the organizers of Jazz Fest, Arts Alive, Holidays by the Sea, Scarecrow Village, Beer Bed and Breakfast and many more for reminding people that much of Falmouth is open year round."

Coop Hires Locally

The Cooperative Bank of Cape Cod is pleased to announce the appointment of two new employees to its organization.

Lisa Cusolito joins the Bank's Government Banking team, serving as a Government Banking Assistant. With over 25 years of banking experience on the Cape and expertise in government banking, Lisa will work with The Coop's existing team to deliver government banking services to the Cape's 15 towns and a variety of separate fire, water, and school districts. "I'm excited to join a growing team and look forward to bringing The Coop's government banking program to the municipalities across the Cape," said Cusolito. Lisa is a resident of Falmouth, and enjoys kayaking and walks with her Australian Shepherd as well as being an avid gardener.

Mary Cotoia will join the Bank's Commercial Lending team as a Credit Officer. Mary is an experienced lender, with over 15 years in the banking industry holding a variety of senior-level positions. Mary is also active in the community, serving on multiple boards and committees, including The Rotary Club of Yarmouth. "I'm excited about joining a great team and working with them to serve our local businesses," she said. Mary resides in South Yarmouth with her husband and three children.

As a community bank, The Cooperative Bank of Cape Cod is focused on building relationships and supporting the communities where Cape Codders live and work. "We're excited to have both Mary and Lisa join our team," said Joel G. Crowell, President and CEO of The Cooperative Bank of Cape Cod, "their years of experience and commitment to the Cape are a great fit for our Bank." Visit mycapecodbank.com for more information.



Falmouth Hospital Honored for Stroke Care

Cape Cod Healthcare is pleased to announce that Falmouth Hospital has once again earned the American Heart Association/American Stroke Association Get With The Guidelines®-Stroke Gold Plus Quality Achievement Award. This award recognizes the hospital's commitment and success in implementing excellence in stroke care for patients, according to evidence-based guidelines.

The award is given to hospitals for their strict adherence to all Get With the Guidelines®-Stroke Quality Achievement indicators for two or more consecutive 12-month intervals, and for their compliance with Get With the Guidelines®-Stroke Quality Measures.

Get With The Guidelines-Stroke helps hospital teams provide the most up-to-date, research-based guidelines with the goal of speeding recovery and reducing death and disability for stroke patients. Falmouth Hospital earned the award by meeting specific quality achievement measures for the rapid diagnosis and treatment of stroke patients at a set level for a designated period. These measures include aggressive use of medications and risk-reduction therapies aimed at reducing death and disability, and improving the lives of stroke patients.

"Our physicians, nurses and other providers at Falmouth Hospital have worked hard over the last few years to make sure our patients receive the latest and best evaluations, treatments and follow-up care. This award is recognition of the fact that they are saving and improving the life of



CAPE COD HEALTHCARE
Expert physicians. Quality hospitals. Superior care.

stroke patients on Cape Cod," said Michael K. Lauf, President and CEO of Cape Cod Healthcare, the parent company of Falmouth Hospital. More information at capecodhealth.org.

Heritage to Train National Educators

The innovative STEM (Science, Technology, Engineering and Math) preschool curriculum, created for The Hundred Acre School at Heritage Museums & Gardens, will be used as the basis for a two-year pilot program. Heritage will conduct both teacher training and support implementation of the curriculum at other sites across the country as part of the pilot. The program is funded in part by a \$463,216 grant from the W.K. Kellogg Foundation of Battle Creek, Michigan.

The pilot project will support Heritage in developing an online training program for early childhood educators, testing the program at two pilot sites--one in Massachusetts and one in New Orleans, Louisiana--and tracking success of both the educator training and student outcomes. If effective, the pilot will serve as a basis for a national online training program and access to the curriculum and training across the country. Visit heritagemuseumsandgardens.org.



Peking Anniversary

It appears that the good luck symbols of Asian cuisine are easy to find at the Peking Palace, 452 Main Street, Falmouth.

Restaurant owner, Sharon Hong, and her associate, Mr. Tong, are celebrating 10 years of success and satisfied customers by upgrading the spacious accommodations and the public front of their establishment with some exciting new menu offerings and tasteful interior improvements.

"We are always looking for creative ways to enhance our menu offerings and improve our hospitality," said Sharon. "Competition is keen on Main Street, and we want our customers, new and old, to always look forward to a great meal and friendly service when they pull into our spacious parking area and enter our inviting establishment." Call the restaurant at 508-540-8204 for the 10 Year Celebration Special Promotions or visit pekingpalacefalmouth.com.



Rogers & Gray Insurance Recognized

Rogers & Gray Insurance, headquartered in Massachusetts, has announced its inclusion at #85 on Insurance Journal's 11th annual report, "Top 100 Independent Property / Casualty Agencies in the U.S."

"Our growth is organic and due to the consultative experience that we deliver to our clients," says David Robinson, President and CEO of Rogers & Gray. "Our clients and referral partners trust us to take care of their insurance needs. We continue to grow because our team focuses on the things that deliver the most value for our clients."

The Top 100 listing recognizes the highest performing agencies in the country and is comprised of only those agencies whose business is primarily retail, not wholesale. One of only 3 Massachusetts firms recognized in the report, Rogers & Gray has recently been selected as the "Best of the Best" in the Nation by MarshBerry and the "Best Independent Insurance Agency to Work For" in New England by Insurance Journal. To learn more about Rogers & Gray, please visit rogersgray.com.



To become a member of the
Falmouth Chamber
of Commerce, call 508-548-8500.

Member News



YMCA Education Center Ribbon Cutting

Falmouth Chamber of Commerce staff and ambassadors, along with North Falmouth community leaders, participated in a ribbon cutting ceremony at the YMCA Early Childhood Education Center, housed in the North Falmouth Congregational Church, 115 Old Main Road. A collaborative effort between the church and the YMCA of Cape Cod, the center officially opened in February with two additional classrooms currently under construction.

Rev. Fred Mead spoke about how the church had been looking for ways that the building could be used to meet community needs. "We stepped out of our comfort zone and opened up to a new way and I have the joy of seeing children now every day. It's wonderful"

Officials spoke about the importance and growing need for affordable childcare locally. A recent YMCA needs assessment found affordable childcare was the second biggest need in North Falmouth, behind a community pool. "Providing affordable childcare was certainly something we could do right away as long as we found some great collaborating partners like the church," said Stacie Peugh, the President and CEO of the YMCA of Cape Cod.

Falmouth Chamber of Commerce President Michael Kasparian said it is crucial for the local economy to have affordable childcare. "Part of the mission of the YMCA with this daycare center is to provide safe and affordable daycare, which has tremendous positive impact on the community because it allows young families to stay here, work here, grow their families. It just gives back to the community in so many ways."

The center is licensed by the Massachusetts Department of Early Education and Care and is enrolling children in need of full-day infant, toddler and preschool child care. Parents interested in a tour can call 508-564-1718



Conway Ribbon Cutting

Jack Conway Realtors opened their new Falmouth office at 364 Main Street celebrating a long legacy of helping buyers and sellers within the Falmouth community. The event featured a warm welcome from President and CEO Carol Conway Bulman who is the daughter of founder Jack Conway. She thanked all the agents present, as well local lenders and community leaders who the company has worked closely with over the years. Attendees enjoyed refreshments and were able to get a close look at the new offices while meeting members of the Conway team. Ms. Bulman also wanted to express the company's philosophy of focusing on one customer at a time in order to provide outstanding service and results. Founded in 1956, Jack Conway & Company, is family-owned and operated, and based locally in Massachusetts. The late Jack Conway, left his job as a sportswriter to open the first office in Hingham Square.



New Board at Cape Cod Fairgrounds

The Barnstable County Agricultural Society, the 171 year old nonprofit owner-operator of the Cape Cod Fairgrounds and host of the annual Barnstable County Fair, has elected its Executive Committee for 2015-2016. Incoming president is Joanne McCarthy; Vice President, Jay Zavala; Treasurer, Randy Aronson; and Secretary, Cynthia Ogden. Trustees include Doris Weeks, Virginia Glennon, Joe Brait, Karen Schwalbe, Jeff Forte, and Russell Norton. The immediate past president, Joe Amaral, who served the Society with distinction as president for the past three terms, will also continue to serve on the committee.



Incorporated in 1844, the Society, a charitable nonprofit, is a member in good standing with the Falmouth Chamber of Commerce, and works to improve and advance the pursuits of agriculture, home economics, conservation, youth activities and related fields among the people of Barnstable County. It's members and volunteers are now planning and working to host the 2016 Barnstable County Fair slated to run from 18 to 24 July, 2016 at the Cape Cod Fairgrounds, 1220 Nathan Ellis Highway, Route 151, East Falmouth. More information can be found online at capecodfairgrounds.com and by calling 508-563-3200 for details.

RP
ROBERT PAUL PROPERTIES
 ROBERT KINLIN AND PAUL GROVER

THE UNEQUIVOCAL LEADER
 IN THE SALE OF FINE HOMES
 ACROSS CAPE COD

508.540.9800
 WWW.ROBERTPAUL.COM

TOP
 NEW ENGLAND
 REAL ESTATE
 COMPANY

awarded by Inc. 500/5000 #21 Nationally

Jack Conway, REALTOR®

We are excited to announce that we have moved to our **NEW** location!
364 Main Street • Falmouth

Proud member of:
LUXURY PORTFOLIO INTERNATIONAL

For all your Real Estate needs, call: 508-540-4200
www.jackconway.com

2015 Cape Cod Food, Dining & Entertainment

The Premiere Food, Dining and Entertainment Resource Guide Distributed to the Mid and Upper Cape area, will be full of Entertainment Tips, the latest trends in kitchen appliances/gadgets, Seasonal Menus from top local dining establishments ...and Much More!

Advertising Deadline: Wednesday, October 14

Published: Friday, November 6

Readership: 42,000



Publication Date: Friday, November 20, 2015
 Inserted into all Upper Cape Enterprise Newspapers

Paid Readership: Over 42,000 Upper Cape Readers
Advertising Deadline: Wednesday, October 28, 2015

IT'S THE MOST WONDERFUL TIME OF THE YEAR...

What better way to showcase your products, gift items and services than in our Holiday Gift Guide. Great feature stories and helpful holiday tips. This is a resource that lasts through the holidays! Ring in the season with over 42,000 potential holiday shoppers and you're sure to have Happy Holidays!

Call today to secure your positions 508-548-4700

50 Depot Avenue, Falmouth | 508-548-4700 | www.CapeNews.net | 800-286-7744

Upcoming Events October 2015

Please visit www.falmouthchamber.com for complete event listings and details.

- 1 Sept.**
through Oct. 30
Art Exhibit: Pastel Artists Gloria Warren And Mary Lou Gitlitz
Falmouth Hospital, Thomas E. Hanley Gallery, Faxon Center, 100 Ter Heun Dr
- 10 Sept.**
through Oct. 31
Art Exhibit - Common Threads
Highfield Hall & Gardens, 56 Highfield Dr, Falmouth
- 10 Sept.**
through Oct. 31
Art Exhibit - War And Peace
Highfield Hall & Gardens, 56 Highfield Dr, Falmouth
- 2 October**
Pasta Supper To Benefit The Navigator Scholarship Fund
Portuguese American Association, The Navigator 55 Ashumet Rd, Hatchville 5:30pm
- 2 October**
through Oct. 30
Landscape Watercolors Series, Fridays
Falmouth Public Library, 300 Main St 10-12pm
- 2 October**
through Nov. 6
Free Movie Friday At Falmouth Public Library
300 Main St 3pm
- 2 October**
Jazzfest Falmouth Jazz Stroll
Falmouth Village Main St, Queen's Buyway To Shore St. 6-10pm
- 2 October**
Jazzfest Falmouth Denise Donatelli In Concert
Highfield Theater, 58 Highfield Dr 7:30pm
- 3 October**
3rd Annual Psychic Fair To Benefit Lions Club
Falmouth Elks Lodge, 140 Palmer Ave 10-4pm
- 3 October**
Best Of The Fest: Woods Hole Film Festival Films At Cotuit Center For The Arts
Cotuit Center For The Arts, 4404 Falmouth Rd 7:30pm
- 4 October**
through Oct. 6
Sunday Estate Walk & History Of The Beebe Property
Highfield Hall & Gardens, 56 Highfield Dr, Falmouth 12:30pm
- 4 October**
& Oct. 18
Jazzfest Falmouth Brunch With Emmy Winners Goodis And Glenn
Persy's Place, 40 N. Main St, Falmouth 11:30-2pm
- 4 October**
Making Strides Against Breast Cancer Walk
Falmouth Marine Park, 180 Scranton Ave 10am
- 4 October**
Buzzards Bay Watershed Ride
Horseneck Beach State Reservation, 163 John Reed Rd, Westport To Quisset Harbor House, 71 Quisset Harbor Rd, Falmouth 7am
- 4 October**
Historic Walking Tours
Falmouth Museums On The Green, 55 & 65 Palmer Ave 10am
- 6 October**
& Nov. 8
Film Screening: "The Last Campaign Of Governor Booth Gardner"
Falmouth Jewish Congregation, 7 Hatchville Rd, E. Falmouth 6:30-8:30 PM
- 6 October**
Green Harvest Farmers' Market And Artisan Fair, Tuesdays
Cape Cod Fairgrounds, 1220 Nathan Ellis Hwy, E. Falmouth 12-4pm
- 4 October**
through Oct. 27
Island Queen Sunset Cruise To Benefit The Carousel Of Light
Island Queen, 75 Falmouth Heights Rd, Falmouth 5:30-7:30pm
- 6 October**
Highfield Hall Garden Walks & Carriage Trails
Highfield Hall & Gardens, 56 Highfield Dr, Falmouth 11am
- 6 October**
& Oct. 20
Spousal Loss Support Groups, Tuesdays
Hopehealth, 765 Attucks Lane, Hyannis 3-4:30pm
- 6 October**
through Oct. 27
Alex Kershaw, "Avenue Of Spies"
Falmouth Museums On The Green, 55 & 65 Palmer Ave 7pm
- 7 October**
Fall Spiralizing With Mary Jane Fernino
Highfield Hall & Gardens, 56 Highfield Dr, Falmouth 11-1pm
- 7 October**
The Watershed - A System Of Ecological Imbalance And A Solution
Saint Barnabas Memorial Church, 91 Main St, Falmouth 6:30pm
- 7 October**
Food For The Soul
John Wesley United Methodist Church, 270 Gifford St, Falmouth Noon
- 7 October**
through Oct. 28
Falmouth By The Sea Trolley Tours , Wednesdays
Falmouth Museums On The Green, 55 & 65 Palmer Ave 10-12pm
- 7 October**
Professional Educational Event - Elnecc: End-Of-Life Nursing Education Consortium
Autumn Glen At Dartmouth, 239 Cross Rd, N. Dartmouth 8:30-5pm
- 8 October**
Falmouth Farmers' Market
Falmouth Marine Park, 180 Scranton Ave Noon -6pm
- 8 October**
Falmouth Newcomers General Meeting & Program
First Congregational Church Of Falmouth, Ucc , 8 Main St 9:30-11am
- 9 October**
Cape Cod & Falmouth Chambers of Commerce Networking Breakfast
National Graduate School, 186 Jones Road, Falmouth 7:30 am
- 9 October**
through Oct. 28
LeRoux Kitchen Ribbon Cutting & Grand Opening
208 Main St, Falmouth Ribbon Cutting Oct 9, Grand Opening Oct 10-11
- 9 October**
iReport
Falmouth Community Television, 310a Dillingham Ave 2-4pm
- 10 October**
Behind The Scenes Auto Tour
Heritage Museums & Gardens, 67 Grove St, Sandwich 11-12pm
- 10 October**
Women's Renewal Breakfast
Falmouth Baptist Church, 60 Central Park Ave 9:30am
- 10 October**
Conversation And Coffee For Veterans
Falmouth Elks Lodge, 140 Palmer Ave 9:15-10:30am
- 10 October**
& Oct. 11
Carousel Of Light Closing Weekend Bogo
Mullen Hall School, 130 Katharine Lee Bates Rd, Falmouth 11am-Dusk
- 10 October**
Pumpkin Day
Bourne Farm, 6 N. Falmouth Hwy 9am-3pm
- 10 October**
Cape Cod British Car Club Show At Heritage Museums & Gardens
Heritage Museums & Gardens, 67 Grove St, Sandwich 10am-2pm
- 11 October**
Pianist Chad Bowles
Highfield Hall & Gardens, 56 Highfield Dr, Falmouth 4pm
- 11 October**
Healthy Indulgences With Ashley Sadler
Highfield Hall & Gardens, 56 Highfield Dr, Falmouth 11am-1pm
- 15 October**
Falmouth Chamber Annual Raffle & Cocktail Party
Coonamessett Inn, 311 Gifford St, Falmouth 5:30pm
- 15 October**
through Nov. 21
Village Of Scarecrows
Falmouth Village Main St.
- 17 October**
Arts & Crafts, Fun Classes For Kids At St. Barnabas
Saint Barnabas Memorial Church, 91 Main St, Falmouth 10am
- 17 October**
Effortless Entertaining: The Cocktail Party With Peggy Eagan
Highfield Hall & Gardens, 56 Highfield Dr, Falmouth 11am-1pm
- 17 October**
An American Music Sampler. Presented By Falmouth Museums On The Green And Cape Cod Conservatory
Cape Cod Conservatory, 60 Highfield Dr, Falmouth 7pm
- 18 October**
Google For Nonprofits
Falmouth Community Television, 310a Dillingham Ave 6-8pm
- 18 October**
Fall Faculty Lecture Series: What's The Story With Sargassum?
Sea Education Association, 171 Woods Hole Rd, Falmouth 1pm
- 19 October**
Stop Motion Animation Class At FCTV
Falmouth Community Television, 310a Dillingham Ave 6-8pm
- 21 October**
M.T. Anderson, "Symphony For The City Of The Dead: Dmitri Shostakovich And The Siege Of Leningrad"
Falmouth Museums On The Green, 55 & 65 Palmer Ave 7pm
- 21 October**
Preserving The Harvest With Linda Despres
Highfield Hall & Gardens, 56 Highfield Dr, Falmouth 11am-1pm
- 21 October**
Go Pro 101
Falmouth Community Television, 310a Dillingham Ave 6-8pm
- 21 October**
through Oct. 23
6th International Oyster Symposium
Sea Crest Beach Hotel, 350 Quaker Rd, N. Falmouth
- 22 October**
2nd Annual Oyster Grand Tasting Dinner
Sea Crest Beach Hotel, 350 Quaker Rd, N. Falmouth 6:30-8:30pm
- 23 October**
Crowdfunding
Falmouth Community Television, 310a Dillingham Ave 2-4pm
- 23 October**
& Oct. 24
Halloween Family Fun Festival
Heritage Museums & Gardens, 67 Grove St, Sandwich Fri 5:30-8:30pm, Sat 1:30-8:30pm
- 24 October**
& Oct. 25
Falmouth Chorale October Concert "Awake My Soul"
Falmouth High School, 874 Gifford St 4pm
- 24 October**
& Oct. 25
Cape Cod Marathon Running Weekend - 38th Running
Falmouth Village Green, Main St Half Marathon Sat 7:30 Am, Marathon & Relay Sun 8:30am
- 24 October**
Highfield Halloween Party
Highfield Hall & Gardens, 56 Highfield Dr, Falmouth 7:30-11pm
- 25 October**
3rd Annual Halloween Spooktacular
Highfield Hall & Gardens, 56 Highfield Dr, Falmouth 1-2:30pm
- 25 October**
Social Media For Modern Promotion
Falmouth Community Television, 310a Dillingham Ave 6-8pm
- 27 October**
Alix Christie, "Gutenberg's Apprentice"
Falmouth Museums On The Green, 55 & 65 Palmer Ave 7pm
- 30 October**
A Visit From The Night Watchman
Falmouth Museums On The Green, 55 & 65 Palmer Ave 6-9pm
- 31 October**
Mexican Chocolate With Peggy Eagan
Highfield Hall & Gardens, 56 Highfield Dr, Falmouth 11-1pm
- 31 October**
Trick Or Treat Stroll On Main Street & Halloween Parade
Falmouth Village Green To Library Lawn, Main Street 1pm

To submit your organization's event to be published in the Coastlines calendar, please e-mail falmouth@falmouthchamber.com or call 508-348-8500.